ETHAN W. ROBERTSON

540-771-0074 | erobertson753@outlook.com | https://www.linkedin.com/in/robertsonethan/ | ethan.science | Winchester, VA

EDUCATION

William & Mary Williamsburg, Virginia

B.S. in Computational & Applied Mathematics and Statistics, Minor in Mathematics

May 2027

• **GPA**: 4.0

• **Relevant coursework:** Probability & Statistics; Econometrics; Intermediate Linear Algebra; Data Structures; Operations Research with Business Applications; Investing in Sports, Media, and Entertainment

Institute for Field Education (IFE)

Strasbourg, France

Intensive French-language classes on culture, history, and society during study abroad

May 2023 – May 2024

• **GPA:** 4.0

SKILLS

- Proficient Programming Languages: Python, R, SQL
- Proficient in Excel-based Financial Modeling and Corporate Valuation techniques
- French: fully fluent with certified full professional capacity (DELF B2)

RELEVANT EXPERIENCE

Research Assistant Williamsburg, Virginia

AidData at William & Mary: China Development Finance Program

January 2025 – Present

- Analyze financial documents on the China Development Finance Program team through collaboration with crossfunctional teams to compile datasets on Chinese finance in West Africa
- Conduct in-depth quantitative research on Chinese development finance in the Republic of the Congo, applying data analytics techniques to verify financial data sourced from the Congolese Government, the CCP, and Chinese state-owned enterprises

Capstone Research Project

Strasbourg, France

The Constitutive Elements of an Economy: Chinese Land Finance and the Risks it Poses

March – June 2024

- Commissioned by the CEO of wealth management firm ACE Finance et Conseil to serve as a primary source exclusively in French for guiding investment decisions internally and to external clients
- Developed proprietary financial models and econometric formulas to accomplish research goals
- Nominated for the Award for Academic Achievement Abroad by the Forum on Education Abroad
- Quantitatively analyzed and verified data sourced from the Chinese NBS, the Office of the USTR, the IMF, the French Ministry of the Economy, and others to ensure an accurate and holistic research

Intern: Financial Analyst

Strasbourg, France February – June 2024

ACE Finance et Conseil

Created focused equity reports in both French and English to guide clients' investment decisions

- Presented daily PowerPoint reports in both French and English on worldwide financial market changes
- Developed and managed over 15 budgetary and investment spreadsheets for the firm on Microsoft Excel

Assistant Manager

Winchester, Virginia

Vector Marketing

May 2022 – January 2023

- Recognized as the #1 student sales representative state-wide and region-wide, and #14 nation-wide
- Built lead base of over 500 prospects and generated \$45,000 in sales revenue in first two months
- Led branch as assistant manager to multiple top-ranked sales weeks at the state and regional level

LEADERSHIP AND SERVICE EXPERIENCE

Co-President, Computational and Applied Mathematics & Statistics Club, William & Mary August 2024 – Present

• Develop PowerPoints and mathematics-based activities for biweekly meetings

Co-Founder, Treasurer, Persian Student Organization, William & Mary

August 2024 – Present

• Co-founded club and manage funds through budget proposals and event planning as treasurer

Private Tutor, Mathematics and French

August 2024 – Present

• Develop customized lesson plans for local high school students as a volunteer private tutor

Student Ambassador, 18th Annual From DoG to Wall St. Conference, William & Mary

September 2024

• Selected to serve as liaison for panelist throughout 2-day financial services conference

Varsity Player, Crusader Men's Soccer Team, Christendom College

2020 - 2022

• Committed 15 hours a week to practice and games while working a part-time job and an 18 credit courseload